

# Postal Code 78741

# Residential Statistics



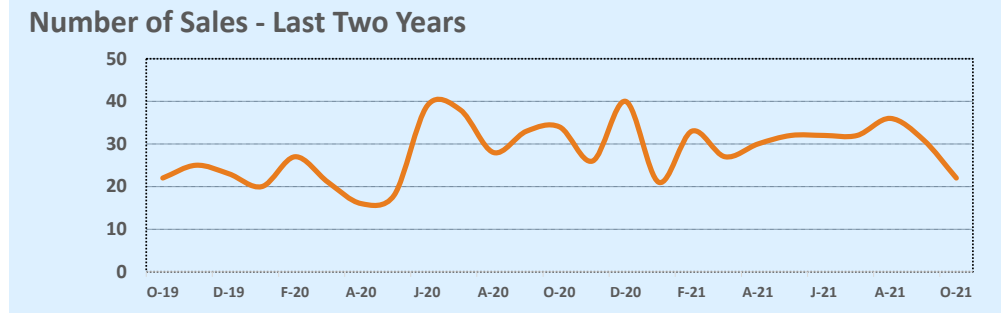
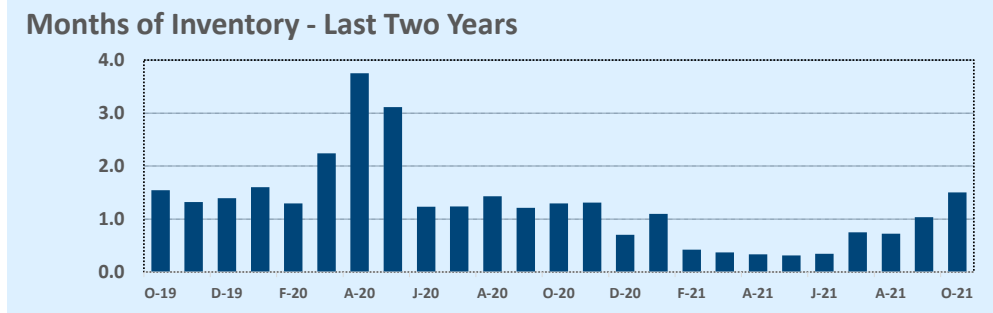
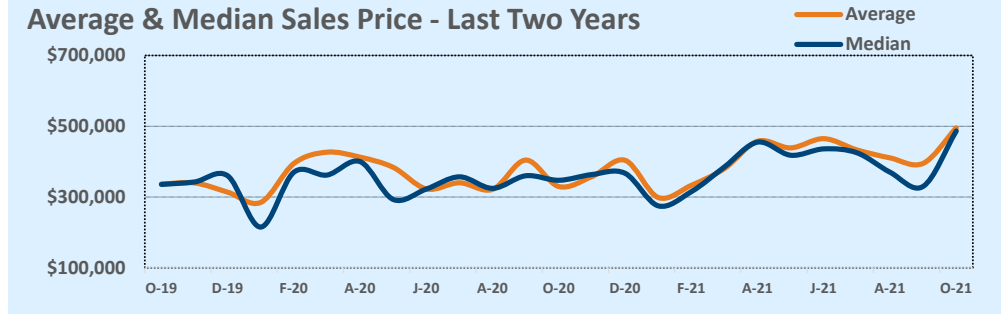
# October 2021

| Listings            | This Month   |              |               | Year-to-Date  |              |              |
|---------------------|--------------|--------------|---------------|---------------|--------------|--------------|
|                     | Oct 2021     | Oct 2020     | Change        | 2021          | 2020         | Change       |
| Single Family Sales | 13           | 14           | -7.1%         | 123           | 122          | +0.8%        |
| Condo/TH Sales      | 9            | 20           | -55.0%        | 173           | 152          | +13.8%       |
| <b>Total Sales</b>  | <b>22</b>    | <b>34</b>    | <b>-35.3%</b> | <b>296</b>    | <b>274</b>   | <b>+8.0%</b> |
| New Homes Only      | --           | 3            | --            | 11            | 40           | -72.5%       |
| Resale Only         | 22           | 31           | -29.0%        | 285           | 234          | +21.8%       |
| Sales Volume        | \$10,897,850 | \$11,204,856 | -2.7%         | \$121,960,873 | \$97,887,626 | +24.6%       |
| New Listings        | 24           | 42           | -42.9%        | 340           | 385          | -11.7%       |
| Pending             | --           | --           | --            | --            | --           | --           |
| Withdrawn           | 2            | 2            | --            | 11            | 35           | -68.6%       |
| Expired             | 2            | 2            | --            | 11            | 35           | -68.6%       |
| Months of Inventory | 1.5          | 1.3          | +15.9%        | N/A           | N/A          | --           |

| Price Range          | This Month |           |           | Year-to-Date |            |           |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
|                      | New        | Sales     | DOM       | New          | Sales      | DOM       |
| \$149,999 or under   | --         | --        | --        | 17           | 14         | 24        |
| \$150,000- \$199,999 | 1          | --        | --        | 29           | 29         | 21        |
| \$200,000- \$249,999 | 2          | 2         | 13        | 17           | 22         | 15        |
| \$250,000- \$299,999 | 3          | 1         | 26        | 38           | 36         | 19        |
| \$300,000- \$349,999 | 3          | 1         | 4         | 30           | 25         | 20        |
| \$350,000- \$399,999 | 1          | 4         | 22        | 35           | 29         | 53        |
| \$400,000- \$449,999 | 5          | 3         | 26        | 49           | 35         | 15        |
| \$450,000- \$499,999 | 3          | --        | --        | 29           | 27         | 7         |
| \$500,000- \$549,999 | 1          | 1         | 3         | 16           | 19         | 10        |
| \$550,000- \$599,999 | 2          | 3         | 21        | 23           | 13         | 16        |
| \$600,000- \$699,999 | 1          | 4         | 31        | 23           | 21         | 24        |
| \$700,000- \$799,999 | 1          | 3         | 29        | 10           | 9          | 29        |
| \$800,000- \$899,999 | --         | --        | --        | 10           | 8          | 5         |
| \$900,000- \$999,999 | --         | --        | --        | 7            | 3          | 8         |
| \$1M - \$1.99M       | 1          | --        | --        | 7            | 6          | 6         |
| \$2M - \$2.99M       | --         | --        | --        | --           | --         | --        |
| \$3M+                | --         | --        | --        | --           | --         | --        |
| <b>Totals</b>        | <b>24</b>  | <b>22</b> | <b>23</b> | <b>340</b>   | <b>296</b> | <b>20</b> |

| Average              | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Oct 2021   | Oct 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$493,995  | \$330,237 | +49.6% | \$390,614    | \$359,965 | +8.5%  |
| List Price/SqFt      | \$321      | \$240     | +33.7% | \$313        | \$269     | +16.0% |
| Sold Price           | \$495,357  | \$329,555 | +50.3% | \$412,030    | \$357,254 | +15.3% |
| Sold Price/SqFt      | \$322      | \$239     | +34.6% | \$327        | \$267     | +22.8% |
| Sold Price / Orig LP | 100.5%     | 99.7%     | +0.7%  | 105.1%       | 99.0%     | +6.1%  |
| Days on Market       | 23         | 24        | -4.7%  | 20           | 33        | -37.8% |

| Median               | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Oct 2021   | Oct 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$505,000  | \$349,500 | +44.5% | \$375,000    | \$344,450 | +8.9%  |
| List Price/SqFt      | \$309      | \$230     | +34.6% | \$299        | \$257     | +16.4% |
| Sold Price           | \$486,500  | \$347,250 | +40.1% | \$390,000    | \$339,000 | +15.0% |
| Sold Price/SqFt      | \$319      | \$230     | +38.5% | \$312        | \$256     | +21.9% |
| Sold Price / Orig LP | 100.1%     | 99.7%     | +0.4%  | 102.9%       | 99.9%     | +2.9%  |
| Days on Market       | 12         | 10        | +20.0% | 6            | 11        | -42.9% |



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